

Job Description	
Company Name	Debbas Lighting India Pvt. Ltd
Position	Technical Sales/Support Engineer
Company's profile	Debbas group of companies was formed in Lebanon in 1910 and today operates in UAE, Saudi Arabia, Kuwait, Qatar, Bahrain, France, India, Egypt, Syria, Jordan, Nigeria, Turkey, Morocco, USA and China. Debbas also operates 5 factories for manufacturing luminaires in Beirut, Abu Dhabi, France, Bulgaria and China. Prime Technologies, part of the Al Ghurair group specialize in diverse disciplines of Mechanical, Electrical, Plumbing and specialized MEP products and services in the Middle East and India.
Website	http://www.debbas.com
Corporate Office	JMD Regent Square, Heritage City, Sector 25, Gurugram, Haryana 122002
Job Location	Delhi NCR
Business Profile	Providing total Solutions through Engineering, Supply, Installation and Maintenance of Lighting, Automation and Ceiling Systems on High End and Complex construction projects.
Eligibility	B.Tech Mechanical & Electronics
Salary Package	INR 2.4 to 3 LPA
Roles & Responsibilities	<ul style="list-style-type: none"> • Visiting potential customers (Architects Builders lighting designers and developers) to prospect for new business • Acting as a contact between a company and its existing and potential markets • Gathering market and customer information • Negotiating variation in price, delivery and specification. • Advising on forthcoming product developments and discussing special promotions • Recording sales and order information and sending copies to the sales office • Reviewing own sales performance, aiming to meet or exceed targets

	<ul style="list-style-type: none"> • Gaining a clear understanding of customers business and requirements • Making accurate, rapid cost calculations, and providing customers with quotations • After sales support. • Candidate Must have Bike and Knowledge of NCR
Exam Details	
Exam Mode	Online
Exam Name	Sales Engineer Exam
No. of questions	65
Maximum Marks	65
Exam Duration	75 minutes
Negative Marking	1
Sections	Section 1: Mathematical Aptitude Section 2: General Ability Section 3: Reasoning Section 4: Verbal Ability Section 5: Technical

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